



## PERFORMANCE SCHEDULE – SMALL CAP VALUE

	% Total Return Gross of Fees	% Total Return Net of Fees	% Total Return R2000V	% Total Return R2000	No. of Accts	Internal Dispersion (%)	Comp. Assets (\$M)	Total Firm Assets (\$M)
2017	8.7	8.0	7.8	14.6	13	0.4	2,263	32,037
2016	21.5	20.7	31.7	21.3	17	0.6	2,286	29,952
2015	-7.5	-8.1	-7.5	-4.4	10	0.5	2,130	28,367
2014	13.2	12.4	4.2	4.9	8	0.6	2,265	32,190
2013	48.3	47.3	34.5	38.8	6	0.7	1,829	25,962
2012	24.4	23.6	18.1	16.4	6	1.0	1,092	18,781
2011	-10.1	-10.7	-5.5	-4.2	7	0.4	881	16,171
2010	44.3	43.4	24.5	26.9	8	0.5	926	18,148
2009	63.9	62.9	20.6	27.2	7	n/m	641	14,494
2008	-43.5	-43.9	-28.9	-33.8	8	0.3	305	10,807

n/m – not considered meaningful for composites with five accounts or less for the full year.

Hotchkis and Wiley Capital Management, LLC (the “Firm” or “H&W”) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. H&W has been independently verified for the periods October 9, 2001 through December 31, 2017. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm’s policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Small Cap Value Composite has been examined for the periods October 1, 1985 through December 31, 2017. The verification and performance examination reports are available upon request.

H&W is an independent investment management firm registered with the U.S. Securities and Exchange Commission and manages value equity and high yield assets for institutional and mutual fund investors. Its predecessor firm was established in 1980. The equity team of the predecessor firm established H&W in October 2001. The performance history of Firm composites prior to October 9, 2001 is comprised of the performance history of the accounts managed by the predecessor firm. There has been no material change in the investment strategy related to these products as a result of the establishment of H&W.

H&W refers to itself as a “registered investment adviser” in materials distributed to current and prospective clients. As a registered investment adviser with the SEC, H&W is subject to the rules and regulations adopted by the SEC under the Investment Advisers Act of 1940, as amended (the “Advisers Act”). Registration as an investment adviser is not an indication that H&W or its directors, officers, employees or representatives have attained a particular level of skill or ability.

Valuations and returns are stated in U.S. dollars. Investment returns include reinvestment of dividends, interest, and capital gains. Gross performance results are presented before management and custodial fees but after all trading expenses. Net performance results are presented after actual management fees (including performance-based fees if applicable) and all trading expenses but before custodial fees. H&W’s management fees are described in Part 2A of its Form ADV. The standard Small Cap Value management fee schedule is 100 basis points on assets managed. Internal dispersion is calculated using the equal-weighted standard deviation of all portfolios that were included in the Composite for the entire year. A list of composite descriptions and policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Past performance is no guarantee of future performance.

**Composite:** The Composite includes all Small Cap Value discretionary accounts. The Small Cap Value investment strategy seeks capital appreciation primarily through investments in common stocks of small cap U.S. companies. The typical market cap range is \$100 million to \$4 billion. Accounts with significant cash flows ( $\geq 10\%$  of beginning of the month assets for the periods January 1, 2006 through December 31, 2010, and  $\geq 25\%$  effective January 1, 2011) are excluded from the respective month’s composite calculation and included in the subsequent month. (Composite creation: 1985)

**Indexes:** The Russell 2000® Value Index (“R2000V”) measures the performance of those Russell 2000® companies with lower price-to-book ratios and lower forecasted growth values. The Russell 2000® Index (“R2000”), an unmanaged index, measures the performance of the 2,000 smallest companies in the Russell 3000® Index. The indexes assume reinvestment of dividends and capital gains, and assumes no management, custody, transaction or other expenses. The value disciplines used in managing the accounts in the Composite may prevent or limit investment in major stocks in the R2000V and R2000 and returns may not be correlated to the indexes. Benchmark returns are not covered by the report of independent verifiers.

The 3-year annualized standard deviation measures the variability of the composite (using gross returns) and the benchmark(s) returns over the preceding 36-month period ended.

	3-Year Annualized Standard Deviation (%)		
	Composite	R2000V	R2000
2017	16.2	14.0	13.9
2016	17.0	15.5	15.8
2015	14.4	13.5	14.0
2014	12.8	12.8	13.1
2013	18.3	15.8	16.5
2012	22.7	19.9	20.2
2011	29.4	26.0	25.0